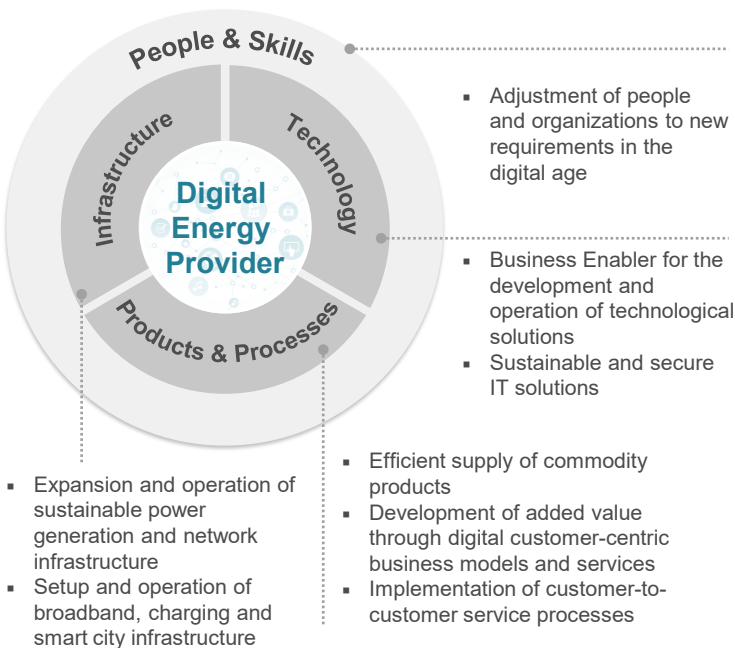




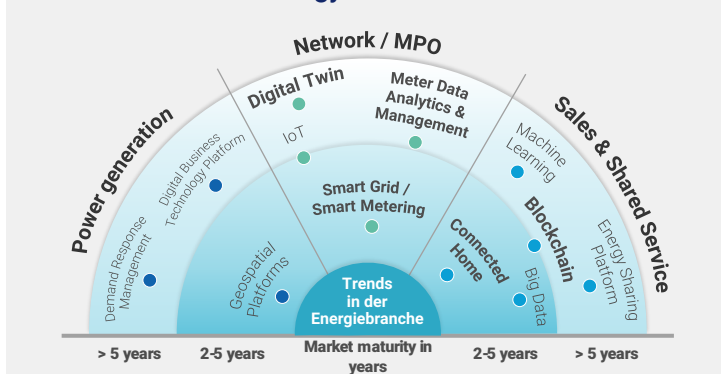
### Energy utilities are facing multiple challenges.

- |  |   |   |  |
|--|---|---|--|
|  | Acceptance of new services/ technologies by citizen |  | Support is required for the implementation of innovative solutions |
|  | Lack of strategy and targets                        |  | Rechte, Regularien und Sicherheit                                  |
|  | Open funding questions                              |  | Reduction of CO <sub>2</sub> emissions                             |

### The new role of energy suppliers in the development of smart cities.



### Trend radar for the energy sector



## Detecon Advisory

### Shaping the digital transformation together with Detecon as a partner.



### Why Detecon? Our Smart City Portfolio:



#### Smart City strategy & implementation

- Integrated and holistic approach
- Smart City Portfolio: Administration, Energy, Mobility



#### Digital Transformation

- New ways of working
- Learning journey
- New work concept incl. interviews & workshops



#### Digital network planning

- Analysis and optimization of existing networks
- Support for roll-out and implementation

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